



Blue Star NBR LLC is building a plant to produce medical gloves in Wythe County's Progress Park.

# Glove affair

Blue Star deal brings massive PPE production to Wythe

by Beth JoJack

**Y**ou can hear the pride in Bill Mosher's voice when he talks about his dad, Ken Mosher, and his career in the medical glove business.

"He was in the glove industry for almost 50 years," Bill Mosher says incredulously.

Ken Mosher's storied career includes being part of a team that in 1990 invented the nitrile glove, an alternative to latex gloves used in industrial and food preparation environments. He worked in the industry when the majority of medical gloves were still produced in the United States and later watched the industry move offshore.

By 2000, the elder Mosher had founded Omni International Corp., which handled

U.S. and Canadian marketing, sales and distribution of medical gloves manufactured in Asia. He retired in 2015, but it didn't take.

A few years ago, as Bill tells it, his father began discussing plans to bring medical glove production back to the United States.

"He reached out to some folks that he knew from the industry," Bill says. "He reached out to a few kind of new folks who had some more experience with starting businesses here in the U.S. And he kind of put this plan together with this team in order to create this new company."

That company is Blue Star NBR LLC, which is investing \$714 million to build an advanced nitrile butadiene rubber (NBR) manufacturing facility and a nitrile glove

production operation on 255 acres in Wythe County's Progress Park. The project is expected to create 2,500 jobs by 2028.

Construction on the NBR manufacturing facility began in January and it's expected to be operational by August. The first of Blue Star NBR's six planned glove manufacturing plants is scheduled to open by March 2023, with five more plants opening between 2023 and early 2028. When it's operating at full capacity, Blue Star NBR plans to manufacture 20 billion nitrile gloves per year — about 18% of the nation's current supply.

"The U.S. uses about 110 billion gloves per year and that's growing at 9% a year," says Blue Star NBR CEO Scott Maier.

The project was initially a joint venture with Delaware-based American Glove Innovations Inc. (AGI), but that deal fell through in January, Maier says. However, he adds, that will not impact the timeline or Blue Star's investment or hiring plans.

Plans for Blue Star were in the works before the first cases of COVID-19 hit the United States, creating a severe shortage of personal protective equipment (PPE), including masks, gowns, gloves and other items.

Experts credit several factors for the shortage. A big one, of course, was that few PPE manufacturing facilities were located in the United States. Leaders in countries that did have PPE operations began stockpiling gloves and masks for domestic use.

Blue Star ended up locating in Southwest Virginia largely because Bill Mosher, now vice president of operations for Blue Star NBR, called up Maier, a college buddy. After some conversations, Maier came on board as CEO.

An Alexandria resident, Maier brings to the job 20 years of private equity, venture

capital and manufacturing experience. In 2015, he founded Bird Dog Distributors, a medical and surgical supply company based in Clintwood, a town in Dickenson County.

Maier picked Clintwood after searching for areas designated as Historically Underutilized Business Zones, otherwise known as the U.S. Small Business Administration's HUBZone program. It provides businesses located in these areas with some federal contracting incentives if they meet certain conditions, such as business size and number of workers living in the area.

He's grown to be a champion of Southwest Virginia. "I like this area," Maier says. "I like the workforce that's here, and I just try to bring any business opportunity I can to this area."

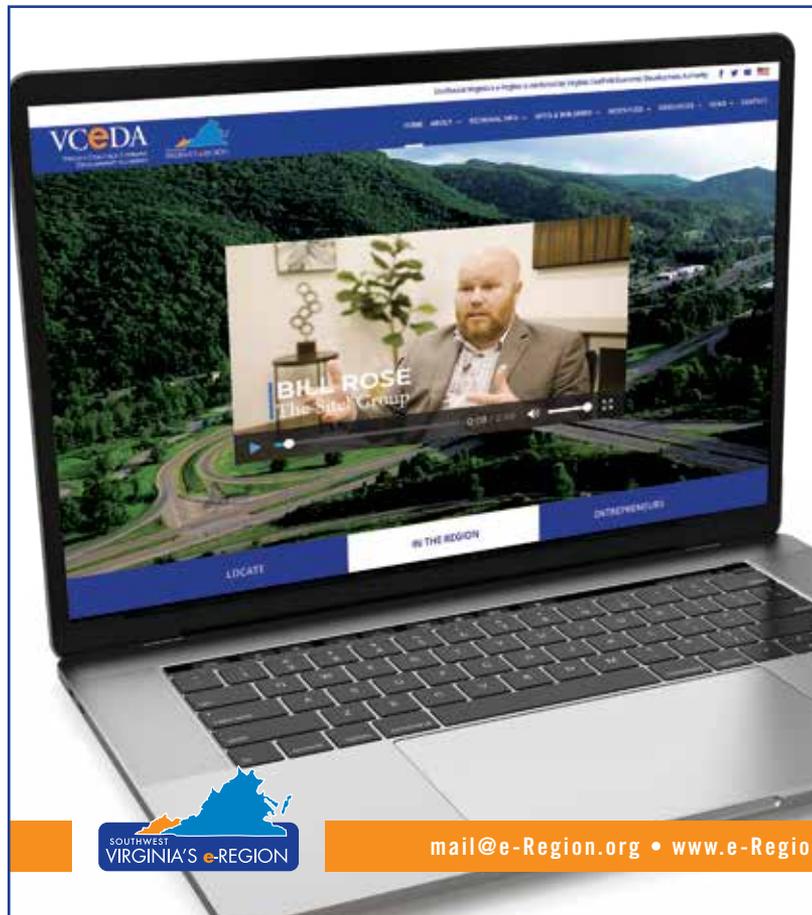
For David Manley, executive director of the Joint Industrial Development Authority of Wythe County, seeing the mammoth deal come to fruition after so much state and local work elicits feelings of pride.

"We've heard words like 'game changer' and 'generational,'" Manley says. "And I don't disagree with any of those characterizations. Economic developers want to improve the quality of life for communities in which they work. This is a [development] that will have positive benefits for decades to come."

Josh Lewis, executive director of the Virginia Industrial Advancement Alliance, an agency that supports economic development efforts for several communities in Southwest Virginia, began working with Blue Star last spring.

Lewis knew Lot 24 at Progress Park could handle the massive operation that Blue Star NBR had planned. "I think everybody felt pretty comfortable that the site and the location opportunity that we were presenting to the company was a strong candidate," he says. That didn't mean the deal was in the bag, however.

"A lot of prospects come down and you feel optimistic, and then it doesn't work out," Lewis says. "But this one did." ■



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In August 2021, Tyson Foods Inc. announced it will build a \$300 million, 325,000-square-foot manufacturing facility in Pittsylvania County.

# Big bird

## Tyson Foods brings \$300 million plant to Pittsylvania

by Joan Tupponce

In August 2021, Tyson Foods Inc., one of the world's largest food companies, announced it will invest \$300 million to establish a 325,000-square-foot manufacturing facility in Pittsylvania County, creating 376 full-time jobs.

Just two months later, Tyson broke ground on the project at Cane Creek Centre, an industrial park just outside Danville that's jointly owned by the city and Pittsylvania.

"This project represents the largest investment made by a single manufacturer within our community in over 30 years,"

says Corrie Bobe, Danville's economic development director.

Construction crews began work on the plant in December 2021, with completion scheduled in early 2023.

"This project is exciting," says Linda Green, executive director of the Southern Virginia Regional Alliance. "Tyson is a well-known name. It's been in Virginia for decades."

Tyson has had a footprint in Virginia for more than 50 years and employs more than 2,000 people across the state in its hatchery,

grain and processing operations in Glen Allen and on the Eastern Shore.

The new facility will be one of the company's "most automated facilities," Green adds. "They have increased the use of robotics and automation because of our workforce."

The process to bring Tyson in lasted up to nine months, which is not "very long in the economic development world," says Matt Rowe, economic development director for Pittsylvania County. "We were competing against a pretty large geographic area."

The key driver in Tyson's decision to locate to Southern Virginia was the region's investment in a robust workforce training program that includes training in skills such as mechatronics and robotics.

"In fact, the company adjusted its model for this facility, adding more robotics and automation, based on the technical skills developed within our training programs," Bobe says.

The company also secured grants from the state, including \$3 million from the Commonwealth's Opportunity Fund and \$3 million more from the Virginia Investment Performance Grant for creating jobs. The state's Tobacco Region Revitalization Commission also approved \$1.5 million for the facility, plus other incentives from the Virginia Enterprise Zone Program and the Major Business Facility Job Tax Credit.

Danville Community College and Pittsylvania Career and Technology Center are partnering with the Virginia Economic Development Partnership's Talent

Accelerator Program to provide workforce training, a real plus for the region, Rowe adds.

"Tyson viewed us as a community, but one where they could put their dream plant with all the automation and new technology they wanted. We are training people in that so they could implement new technology," he says.

The facility will be used primarily for the production of fully cooked Tyson-branded foods, including chicken nuggets and items from its Any'tizer Snacks line.

The company plans to buy 60 million pounds of Virginia-grown chicken during the next three years, and it will complement other companies in the rapidly growing food products sector in Danville and Pittsylvania.

The Tyson facility will be directly across from the Aerofarms indoor vertical grow facility, which will produce leafy greens, and slightly more than a mile from Litehouse Inc., producer of salad dressings, herbs and cheeses, and Buitoni Foods, a maker of refrigerated pasta and sauces.

"For me, Tyson's commitment to the communities they are in is important. Because of the company's commitment to its employees, it felt like it was a good fit for the kind of company you want to bring into the community," Green says. "Because they use Virginia products in their own products, it will be a wonderful tie between agriculture and manufacturing."

"We've had operations in Glen Allen and Temperanceville for decades and look forward to growing our relationships with our newest investment in the commonwealth of Virginia," David Bray, Tyson's group president of poultry, said in a statement.

"We are building this state-of-the-art facility to help us meet growing demand for our fully-cooked products from customers and consumers. We started as a small family business selling chicken, and today we work hard to give the community a great place to come to work and provide for their own families." ■

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**2022  
VIRGINIA  
BUSINESS  
PERSON OF  
THE YEAR**

**JIM McGLOTHLIN**

Chairman, The United Co.

Jim McGlothlin, a native of Buchanan County, started out as a Bristol attorney and became a coal magnate. Now he's a partner in the state's first casino, as well as a major philanthropist.



# Wheeler Dealer

## Casino and coal magnate trusts his gut

by Kate Andrews

**J**im McGlothlin had never really thought much about paintings. He was more of a music guy, a fan of Elvis, whom he saw in concert six months before the King's 1977 death.

But the art of the deal — in this case, winning a valuable artwork at an auction — was a familiar feeling.

“That’s what I do — make deals,” reflects the 82-year-old Bristol, Virginia-based businessman who built a fortune from a gamble on coal mines during the 20th century and then pivoted to hospitality as the coal business began to recede.

Along the way, he and his wife, Frances Gibson McGlothlin, became major American art collectors and philanthropists. And in his ninth decade, McGlothlin is arguably the person most responsible for Virginia’s legalization of commercial casinos, as well as a partner in the \$400 million Hard Rock Hotel and Casino Bristol, which opened in a temporary space this summer as the state’s first casino.

In recognition of his lifelong achievements in business, his significant philanthropic support for the Virginia Museum of Fine Arts, and his impact on statewide economic development, Virginia Business has named Jim McGlothlin its 2022 Person of the Year.

The son of two Southwest Virginia natives, McGlothlin grew up in Buchanan County, in “a little place called Oakwood, which is about 15 miles from Grundy,” he says with a mountain lilt that conveys his origins. “We were in a little mining community, and I had two brothers, my mom and dad. School was wonderful. We played ball and [had] Boy Scouts, church activities. It’s just a wonderful place to grow up.”

His father was an accountant for a coal company and a graduate of Emory & Henry College, while McGlothlin's mother was a Radford alumna who taught school before becoming a mother.

McGlothlin was a football and basketball player at the former Garden High School and was a strong student, especially in math. Early in his teens, he set his sights on attending William & Mary and becoming a lawyer.

A cousin returned from military service during World War II, and then went to William & Mary's law school. "He came to our house to visit for a weekend," McGlothlin recalls. "He told all kinds of stories about law school and his fascination with it. From that day on — I remember it like yesterday — I wanted to be a lawyer. That was the dream."

And like many goals McGlothlin has set for himself, that dream came true.

### Striking a deal

Clyde Stacy, who has been McGlothlin's friendly competitor and occasional business partner for much of the two men's careers, was in eighth grade when he met McGlothlin, who was then a high school senior.

"I will tell you this story — he probably won't like it — but when I met him in eighth grade, the reason I noticed him [was] one guy grabbed something of Jim's, and they were going at it, wrestling around," Stacy recalls. "Jim grabs [the other guy's] tennis shoes and ties them together and tells him, 'You give that back, or I'm going to throw these on top of the gymnasium.' Jim threw the shoes on top of the building, which was probably 40 feet high. I don't know how [the guy] ever got them back. It was really funny."

Stacy says his friendship with McGlothlin started in earnest after the two were young adults and businessmen, and continues today.

"Most people know Jim as a very serious businessperson, and that's the way he comes across most of the time, but he's fun to be around," Stacy says.

At William & Mary, McGlothlin majored in psychology, while also working as a waiter at King's Arms Tavern, one of Colonial Williamsburg's restaurants still open today.

"Then, when school started in the fall, I drove [a] school bus in the morning and the afternoon," he recalls. "I also belonged to a fraternity, and that was probably very distracting [to] getting all my work done. I was a very mediocre student in undergraduate school. By the way, I got rejected for law school at William & Mary."

When that happened — a consequence of below-average grades and a low LSAT score — McGlothlin went to see W&M Law School Dean Dudley Woodbridge, "and he just flatly told me, 'There's no hope you could get through law school. I'd love to have you, but I can't.'"

But McGlothlin found a back door into law school — changing his major to jurisprudence, "which is really the first year of law school, at least at William & Mary," he explains. "I marched over the next day and went to his office, and I said, 'I just have changed my major to jurisprudence.' He said, 'Are you kidding me?'"

Eventually, the two came to an agreement: If McGlothlin made the dean's list both semesters, Woodbridge said, he could enter law school upon graduation. "I made the grades," recalls McGlothlin, "and the rest was history."

### Birth of a coal company

As a young attorney in Grundy during the 1960s, McGlothlin joined forces with two of his cousins, starting the law firm of Street, Street & McGlothlin, a general practice in which McGlothlin mainly handled litigation, both criminal and civil cases. He also trained to become a pilot, and the firm purchased a small plane to make travel easier to courts around the commonwealth.

In 1970, at age 30, McGlothlin "lucked in" to the coal business, purchasing a Buchanan County coal company at auction. "I walked across to the courthouse to do something," he says. "Then this young lawyer about my age was selling a piece of property on auction. It was a coal company. As I walked by, there's 15 or 20 people there, [but] nobody was bidding."

The other lawyer asked McGlothlin to start the bidding at \$25,000, and he considered it a moment.

"This is a no-brainer," he recalls thinking. "I had \$25,000. Fifteen minutes later, I owned the coal company."



Now he had to tell his law partners, who were happy to jump onboard. Later, at a poker game, McGlothlin's father and three of his accounting clients — all coal mine operators — expressed interest in investing in the new enterprise.

"We agreed to put up \$1,000 each. There were seven of us, and we'd go to the bank, borrow the \$25,000 from the bank and pay for the company, and \$7,000 would be the working capital," says McGlothlin, and that's how United Coal Co. started. "I took a leave of absence for six months from the law firm [and] here we are 52 years later. I never went back."



McGlothlin and six partners purchased a Buchanan coal company at auction in 1970, a deal that started United Coal Co., which became a billion-dollar business by the time it was sold in 2009.

In the early 1970s, United acquired dozens of smaller coal companies and mines in Appalachia. Its main competitor was Richmond-based Massey Coal. But by the mid-'70s, coal was just one division of United Co., which expanded into buying, reselling and distributing mining equipment and owning and running steel mills following the \$40 million purchase of Birmingham Steel Co. in Alabama in 1980.

It was a boom time, although not every decision struck gold.

In 1981, United drilled a gas well in Scott County, leading to a massive fire, "which you could see blowing 400, 500 feet there,"

McGlothlin says. "We hired a guy to come out of Austin, Texas, to put it out, which he did in about five or six minutes after he got there."

An ensuing conversation led McGlothlin to strike a deal for United to drill 25 oil wells in Texas. "That turned out really successful," says McGlothlin. Ultimately, United bought the 25 wells from a partner in Texas who was retiring, "and that's how the oil and gas thing was born," McGlothlin says.

In the 1980s, United acquired a large Canadian oil and gas company, vastly expanding its portfolio. Then came sand and gravel holdings and even a gold mine in Tanzania.

"As I got older and older and the company got bigger, I wanted something that was big enough to make some real difference," McGlothlin says. "In other words, I didn't want something to sell a million dollars' worth of product a year, because if you make 50% on it, you [only] make \$500,000."

By the 1990s, the coal industry was starting to decline, and McGlothlin sold off some of United's holdings, including the Dal-Tex mine in West Virginia, which represented about half of United's coal business.

"We decided the times weren't so good in the business, and [Massey] came along,"

so McGlothlin and his partners sold United to Massey in 1997. But in 2004, McGlothlin and a small group of investors reacquired the company. “Our opportunity came along to buy [back] all of those properties that Massey had,” he says.

Five years later, United divested its coal mine holdings to Ukrainian billionaire Rinat Akhmetov, whose mining and steel company, Metinvest Group, bought United Coal Co. for an undisclosed price, although news reports from that time pegged the deal at between \$800 million and \$1.4 billion. Metinvest still owns United Coal, which is now based in Johnson City, Tennessee.

McGlothlin remains chairman and sole owner of the remaining business, The United Co., which today has diversified into a hospitality and wealth management company, with other activities including real estate development and coal, oil and gas exploration services. Its holdings include golf courses, RV parks and a stake in the Bristol casino.

#### Roll of the dice

The Bristol casino came up in a similar way to McGlothlin’s other big deals. In 2018, Stacy bought the shuttered Bristol Mall, which McGlothlin also had considered buying but couldn’t think of anything to put there. “He said, ‘I’m going to put in a casino,’” McGlothlin says. “I said, ‘You do know that it’s not legal to have a casino?’”

But Stacy suggested that the two work together on legalizing casinos in the commonwealth, and McGlothlin called an old friend, Alan Diamonstein, the late Newport News lawyer and delegate. He briefed Stacy and McGlothlin on state Sen. Louise Lucas’ quixotic 18-year effort to legalize casinos. “There’s almost no chance, 15% at the most,” McGlothlin recalls Diamonstein saying.

But after talking to Lucas — who, like McGlothlin, wanted a casino to help improve the economy and job opportunities in her hometown, Portsmouth — McGlothlin, Stacy and some of United Co.’s executives began formulating a plan to garner legislative support. Bristol and its surrounding localities needed a new major employer and an industry to replace the coal jobs that had virtually disappeared.

“It just made so much sense, because first of all, [Southwest Virginia] was really



A temporary casino opened in July at the Bristol Mall, making it the first casino to open in Virginia, which legalized casinos in 2020. Construction on the nearby permanent casino is expected to be finished in 2024.

in need of something,” McGlothlin says. “We called it ‘the moonshot,’ and it had to be big. It couldn’t just be another place to employ 40 people [because] we were going downhill — anybody could testify our debt was just escalating. The political people were difficult, but as time went on, they began to see this could have a big effect on investment in tourism.”

A political coalition — bringing together everyone from liberal Democrats like Lucas to conservative Republicans like former

Sen. Bill Carrico from Marion — began to form in late 2018. Two years later, the General Assembly passed a law allowing local voters in five economically challenged cities — Bristol, Danville, Norfolk, Portsmouth and Richmond — to approve commercial casinos in their localities via referendum. In 2020, referendums passed in all of the cities except Richmond, where voters rejected a casino in 2021. Four casinos are now under construction or close to

*continued on Page 28*

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From Page 26

starting, and there's a legislative battle underway between Richmond and Petersburg over the opportunity to build a fifth.

"It did take a lot of work, a lot more work than we thought," Stacy says. "There were so many people who had oppositions to anything other than what had always been done."

Lucas, in particular, has nothing but praise for McGlothlin — whose politics trend considerably to the right of hers. "Everything he does, he does with other people in mind. I just absolutely fell in love with the man."

United Co. CEO Martin Kent, who joined the company as its president in 2014, was an integral player in building the political coalition for casino legalization. Formerly chief of staff to Gov. Bob McDonnell, Kent considers McGlothlin an important business mentor.

"Jim is very intuitive," he says, "and Jim can sit down and listen to the financials verbally and can calculate a statement in his head quicker than most people can do in Excel. We rely on the calculator, but Jim has an innate ability. But at the end of the day, Jim is the relationship guy. He's very intuitive as it comes to meeting with people. That's just his nature."

As the prospect of legal casinos became more likely, McGlothlin worked to find a corporate partner for Bristol's resort casino. At first, he held discussions with Caesars Entertainment Inc., but a friend introduced him to a representative of Hard Rock, and within 24 hours, a deal was signed.

More than 25,000 people from 49 states visited the Bristol Hard Rock casino during its first two months, and casino President Allie Evangelista has hired about 600 people. Ultimately, the casino — expected to open in its permanent space on the Bristol Mall property in 2024 — is anticipated to employ 1,200 to 1,500 people by summer 2024.

Evangelista, a Brazilian native who has worked in the U.S. gaming business for decades, moved to Bristol in January.

"I knew Hard Rock was a company I wanted to work for," she says, "but I wanted to make sure it was the right project. And so, I had an opportunity to meet with Jim and Clyde, and we went for dinner. It was one of



Frances and Jim McGlothlin split their time between Virginia and Florida, and have become influential donors in education, health care and the arts.

those feelings where you know it's the right move. You see their passion and what they went through to get this approved in the state, and I felt like I can be this person to make this dream successful."

### Personal lives

Outside of business, Jim and Fran McGlothlin have their own charitable foundation, which makes donations to higher education, the arts and health care institutions. They're also involved with The United Company Foundation, the company's philanthropic arm. Focused more on the Bristol community, the foundation runs a soup kitchen and a food-box program and provides grants to local nonprofits.

One of McGlothlin's dearest charitable endeavors is the Mountain Mission School, an institute founded in 1921 in Grundy to house and educate children in need, who receive college scholarships funded by The United Company Foundation.

"I really didn't know much about it till I got out of law school, and I went up there," McGlothlin says. "Well, they asked me to come up and think about coaching or helping with starting a basketball team.

If you go there and see these kids, you immediately fall in love with them. That was in '66, I think. I've had a love affair with Mountain Mission for all those long years."

In 2018, The Olde Farm golf course, a course designed by Bobby Weed and founded by McGlothlin, hosted a celebrity tournament featuring golf legends Jack Nicklaus and Gary Player, as well as NFL stars Peyton Manning and Dan Marino. It raised \$56.6 million for the school, the largest single-day charitable gift in PGA Tour history.

Fran McGlothlin, too, has become deeply involved with Mountain Mission, which just dedicated a girls' residence hall in her name.

"I thought it was a really good thing," she says, "but I wanted to change the direction of the school. I thought that the board [was] thinking too small. Even though our company was providing the [college] scholarships, I learned it was mostly local colleges. I said, 'I think we should think bigger than this. If they can get into U.Va. or William & Mary or Stanford, let's give them a chance to do that.'"

Her work with the school has been part of her acclimation to life in Southwest

Virginia, where she felt a bit like a fish out of water at first.

A Leesburg native, Fran McGlothlin graduated from William & Mary in the 1960s. She and Jim met in 1991 at a small dinner party in Williamsburg, when he was on W&M's board of visitors and she was the wife of the college's then-president.

"Well, I was trying to be a good dinner partner and talking to people on both sides," she says. "When I spoke to him, I said — and I'm told you're never supposed to ask this question at a dinner party, but I was just trying to find a hook — 'What do you do?' He said, 'A little of this and a little of that.' We just started talking and became friends first, and then eventually got married." They wed in 1996.

Jim recalls that first meeting fondly, remembering her as a "very attractive, intelligent lady who it was exciting to carry on a conversation with." As they got to know each other — and the high-end art world — the two spent time in Naples, Florida, where they now live much of the year in a waterfront condo.

"Jim's world was a whole different world from mine," Fran says. "I think in a way, that's how we got into collecting art, because I said to myself, 'If I'm going to be with this guy, we've got to find something in common that we can both do — because I don't know anything about coal mines and I don't play golf.'"

In her wine cellar — a deal she made with Jim, in which he agreed she could spend the same amount of money on wine that he spends on golfing — Fran displays bottles of wine they served at their wedding reception, with custom labels featuring their first art purchase, "Listening Boy," by Robert Henri.

Ultimately, the McGlothlins would give the Virginia Museum of Fine Arts nearly 90 pieces of artwork worth more than \$250 million — largely 19th- and early 20th-century American paintings, including works by John Singer Sargent, Childe Hassam, Andrew Wyeth and the museum's first Norman Rockwell painting. In 2005, the couple promised to bequeath their art collection to the museum and donated \$30 million to the VMFA's 2010 expansion, which included a wing named for the McGlothlins. In 2015, the McGlothlins

donated 73 American artworks worth approximately \$200 million to the VMFA, and in 2022, they gave 15 more pieces to the museum.

Artists from the Metropolitan Museum of Art painted copies of the donated works, some of which now hang in the McGlothlins' high-ceilinged, Italianate home on the edge of Olde Farm golf course.

In a hallway near the kitchen, there's a small, sepia-toned photo of Fran and Jim McGlothlin cuddling on a sofa, taken by the legendary portraitist Annie Leibovitz. For her 60th birthday, Fran asked for the portrait by Leibovitz, who has taken iconic photos of subjects ranging from Queen Elizabeth II to John Lennon and Yoko Ono.

These days, the couple travels to see their children across the United States, and Jim golfs regularly at Olde Farm and in Florida and occasionally in Scotland, but he no longer pilots planes, after experiencing a few health issues.

In 2015, he was diagnosed with pancreatic cancer — his doctors spotted it early during a CAT scan and took immediate action, removing the tumor.

"I took chemo for six months," McGlothlin says. "I couldn't eat anything, couldn't drink anything. That bottle of water would taste like tin. I just couldn't get it down. I lost 65 pounds."

Two months after finishing chemotherapy, McGlothlin suffered a stroke while at a restaurant with Fran, his daughter and her husband. Fortunately, they'd flown there in a helicopter, which was able to deliver him to a hospital in less than 20 minutes, and McGlothlin fully recovered — enough to fly with Fran in 2018 to a few baseball games around the country in a farewell to piloting.

In January, McGlothlin stepped down as United's CEO, ceding the position to Kent, though McGlothlin remains the company's chairman. They still talk daily, but Kent says that McGlothlin wanted to pass on some of the day-to-day operations and responsibilities.

The McGlothlins took their children and grandchildren to Bermuda this past summer, and while he acknowledges his love of making deals, McGlothlin says, "I'm more about family in my life than I am about business. ... That's important." ■

## VIRGINIA BUSINESS PERSON OF THE YEAR PAST HONOREES

**2021**  
**BRUCE THOMPSON**  
CEO  
Gold Key | PHR, Virginia Beach

**2020**  
**PHEBE NOVAKOVIC**  
Chairman and CEO  
General Dynamics Corp., Reston

**2019**  
**STEPHEN MORET**  
President and CEO  
Virginia Economic Development  
Partnership, Richmond

**2018**  
**JOHN R. LAWSON II**  
Executive chairman  
W.M. Jordan Co., Newport News

**2017**  
**NANCY HOWELL AGE**  
President and CEO  
Carilion Clinic, Roanoke

**2016**  
**JOHN F. REINHART**  
CEO and executive director  
Virginia Port Authority, Norfolk

**2015**  
**KNOX SINGLETON**  
CEO  
Inova Health System, Fairfax

**2014**  
**CHRISTOPHER J. NASSETTA** President  
and CEO  
Hilton Worldwide, McLean

**2013**  
**TONYA MALLORY**  
CEO  
Health Diagnostic Laboratory, Richmond

**2012**  
**PHILIP A. SHUCET**  
President  
The Philip A. Shucet Co., Norfolk

**2011**  
**MICHAEL J. QUILLEN**  
Chairman  
Alpha Natural Resources Inc., Bristol

**2010**  
**GERALD L. GORDON**  
President and CEO  
Fairfax County Economic Development  
Authority, Tysons

**2009**  
**SHAWN BOYER**  
Founder and CEO  
SnagAJob.com, Richmond

**2008**  
**NICHOLAS CHABRAJA**  
Chairman and CEO  
General Dynamics Corp., Falls Church