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How We Succeed! (Even through Covid-19)

These agents haven't missed a beat! They have remained focused and credit the supportive office culture of Long & Foster for their success.

We would love to share more about Long & Foster and how these agents became rising stars. **Please call Forrest Odend'hal or Dianna Campagna at 703-683-0400 to learn more or visit oldtownalexandria.com!**

From March 17 through May 29 these 7 agents managed:

- 16 Listing appointments
- 10 Listings taken
- 10 Open Houses
- 19 Buyers
- 76 Showings
- 13 Properties under contract
- 11 Closings
- 10 Rental listings



Jenna Gallant

"L&F Old Town/Alexandria has helped guide and educate me on the real estate industry, molding me into the real estate agent I've become today. This office and my mentors have continued to give me the knowledge, expertise & resources that I need to serve my clients in the best way possible."



Betsy Grady-Carey

"Long & Foster has been readily available to consult on any contract or transactional matter as well as online training courses."



Loretta Gray

"Our office pushed to incorporate virtual meetings into our daily lives a few years ago and that early-on adoption has been simply FANTASTIC for me both mentally and business-wise."



Paul Scott

"Long & Foster has been a source of incredible support during this unprecedented time with Covid-19... the best support I received is from the leadership at my office in Old Town Alexandria. My Broker and Sales Manager went above and beyond to ensure that we as agents had the tools and support we needed to continue to do business..."



Shamus Brannan

"Having experienced, successful agents and managers that support each other and believe in abundance has been instrumental in my continued success during this unprecedented time."



Dianna Bentley

"...Long & Foster immediately made available numerous training courses that are part of their Success Path training so that agents could continue to build their knowledge base and skills to ultimately serve their clients better. ... during this crisis, leadership and mentorship continued seamlessly..."



Shagufta Hasan

Forrest and Dianna have been intimately engaged with us throughout this pandemic with up to the minute market information... Being armed with positive information, but not blind to what may lay ahead, drives me to do more each day. I feel confident even in light of these uncertain times."